# How to join the Independent Certified Trainer Program (ICTP)

exocad
CERTIFIED
TRAINER

# Who is the certification program designed for?

The independent certified trainer program (ICTP) is for independent professional exocad software users (expert users with extensive knowledge in exocad software) who are not, individual or employed by, exocad resellers or sub-resellers. These users can become official, exocad-certified independent software trainers and offer educational training courses to our users worldwide, independent of our resellers.

# What are the requirements to participate in the ICTP?

- You must already own or be employed by an established business that trains exocad users.
- This business should be able to issue official invoices to training session participants.
- You should have a website where exocad users can easily find your program offerings and book courses.
- We need proof of your background in dental technology, such as dental technician or dentist.
- You must provide license numbers for the software you are currently using to prove your experience with exocad products.
- You should provide a short cover letter (letter of motivation including business plan) that describes your intention with the certificate.



### What does it cost?

The costs vary depending on the product (*DentalCAD*, *ChairsideCAD*, or *exoplan*) and the level of certification desired. If you believe you meet the requirements above, we will be happy to send you further information and a detailed price list upon request. The certification period is limited to two years. If you are currently only in the planning stages, we recommend you contact us again when your plans have been implemented, or when you are very close to starting your educational business.

## How do we train and test ICTP applicants?

The length of training varies between one and three days depending on the product (DentalCAD, ChairsideCAD or exoplan) and the level you desire to get certified on.

The certification training includes a test, where we simulate an end-user training session. In this training, you will teach our application specialists and they will ask you at least 20-100 (depending on course and level) typical topic-related technical questions about the software. In addition to the technical competence, we also evaluate your instructional abilities as a coach.

Certification takes place exclusively in one of our offices: Darmstadt headquarters (Germany), Boston (USA) and Seoul (South Korea).

### What does the certification include?

- An official exocad trainer certificate (valid for two years) that includes the course and level.
- An exocad trainer license, which corresponds to the completed certification (software product and level). The exocad trainer license is a Flex license with preactivated add-on modules.
- In addition to your free trainer license, you can buy educational licenses directly from us at our terms and conditions.
- Direct support from exocad for third-level software support. Our application specialists help you with technical questions. Please note that this service is otherwise reserved for our resellers.
- Access to our partner area on exocad.com, where you can find our software for download, helpful configuration manuals and much more.
- Access to our partner refresher webinars, where we are pleased to invite you to learn new features of our latest releases.

- Access to our partner newsletters, in which you will always be informed about the latest product news.
- You may use our official "exocad Certified Trainer" signet for marketing purposes and for your own certificates, which you distribute to your customers yourself.
- Listing as certified trainer on exocad.com.
- Catering during the training.



# Are you interested and do you think you meet all requirements?

Then we kindly ask you to send an e-mail to **service@exocad.com**. We will then send you detailed information as well as a questionnaire to check your eligibility. In a second step, you will be registered by signing our terms and conditions. Once the invoice is paid, we schedule the training with one of our specialists.

Do you not meet the requirements mentioned above? Are you still interested in expanding your knowledge with training and enhancing your CV with a real exocad certificate?

Then we recommend you check out our webshop: shop.exocad.com/en\_en/training.html

There you can purchase an individual training session with our experts, and you will receive a certificate upon completion.

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